

**Subject:** Fw: Questions  
**Date:** Fri, 8 Jul 2011 10:25:29 -0400  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** pat.daniels@gsa.gov  
**Message-ID:** <b083c42b4499380b2f119f240daccce6@mail.gmail.com>  
**MD5:** 61d2ede0627246d024e2c273c12b10c3

**From:** (b) (6) (b) (6)  
**Sent:** Thursday, July 07, 2011 06:36 PM  
**To:** [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:** RE: Questions

Kevin,

Hope all is well. I was wondering whether these questions would be answered on the website. We are getting a bit tight on time to make some of these decisions about presentation and was hoping to find out as soon as possible.

Thanks,

(b) (6)

(b) (6) (b) (6)

(b) (6) (b) (6)  
**Sent:** Tuesday, June 21, 2011 4:15 PM  
**To:** [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)  
**Subject:** Questions

Kevin,

We had a few more questions. Thanks for any clarity that you can provide:

1. For the plans, the RFP requests: "Illustrative Plan is to be submitted to illustrate the concept narrative. Graphics should not exceed fifteen pages (8 ½" x 11"). Graphics are requested as a way to convey the vision in clear, simple and conceptual terms. An annotated Illustrative Plan (scale 1": 100'), in color, should detail:"
  - a. Are we able to provide supplementary plans in a larger format (in addition to our 8 ½" x 11" presentation) that will be considered along with our RFP response submitted on July 20<sup>th</sup>?
  - b. If we provide a 8 ½ x 11 presentation with pages that fold out to 11 x 17, would that be acceptable?
  - c. Are all plans to be 1":100' scale or just the Illustrative Plan?
2. If we submit a video with our RFP response, will this be considered?
3. For our financial submittal, would a compilation financial statement be adequate in the event that we are unable to get GAAP and audited financials?

Best,

(b) (6)

(b) (6) (b) (6)

(b) (6)

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**Subject:****Date:** Tue, 20 Sep 2011 16:46:04 -0400**From:** (b) (6)**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>**Message-ID:** <385338EE03E10B499205385CD747D48B01352128AE7D@TTMX.trumporg.com>**MD5:** 13e61efaa01b0ab82f43b537efa036f2

Hi Kevin,

Can you please confirm that its ok to submit our response to your follow up questions via email? Should we also put a hard copy in mail or will an email response suffice?

Thanks!

(b) (6)

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**Subject:** Re: TRUMP OPO: SITE VISIT TO GSA TO SEE PRESENTATION ROOM  
**Date:** Wed, 14 Dec 2011 13:38:58 -0600  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Message-ID:** <e7742300f132cb98565e0b2f1ce85ba4@mail.gmail.com>  
**MD5:** c8afb1922365ddd4a3113be91b51f74f

Confirmed. See your team on friday.

**From:** Kevin Terry [mailto:[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)]  
**Sent:** Wednesday, December 14, 2011 12:40 PM  
**To:** (b) (6)  
**Subject:** Re: TRUMP OPO: SITE VISIT TO GSA TO SEE PRESENTATION ROOM

Hold tight, I'll be back to you shortly.

KT

---

**From:** (b) (6) (b) (6)  
**Sent:** Wednesday, December 14, 2011 11:18 AM  
**To:** Kevin M. Terry <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Cc:** (b) (6)  
**Subject:** TRUMP OPO: SITE VISIT TO GSA TO SEE PRESENTATION ROOM

Mr. Kevin M. Terry  
GSA Senior Realty Contracting Officer

Dear Mr. Terry.

The following members of the Trump Organization professional team would like to see the Presentation Room on Friday 16 December 2011 @ 11 AM: (b) (6)  
(b) (6) WDG Architects, and WDG's A/V person.

Please confirm that is convenient for you; if not, please give me another time.

If so, shall they call you from the Security Station?

Thank you.

(b) (6)

**Subject:** RE: Congratulations on your new bundle of Joy  
**Date:** Wed, 10 Aug 2011 10:47:57 -0400  
**From:** (b) (6)  
**To:** Kevin Terry <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B0122AA2372AC@TTMX.trumporg.com>  
**MD5:** f0a3bd6ce618803d1aa54802046d4a13

You know I will! Can't wait for the day she will be cannonballing down the slopes beside me! Thanks so much for your note Kevin! I was actually planning to call you to tell you a funny story. (b) (6) was born the night we sent the final version of our OPO RFP response to the printer! After months of hard work on our proposal I was crossing my fingers that we'd be able to complete the submission prior to her birth...alas, (b) (6) held out! I'll take it as a good sign that she'll cooperate me on scheduling issues in the years to come! (but not hold my breath!)

(b) (6)

I hope that you are well, enjoying the summer and getting in the occasional round of golf! I look forward to seeing you again soon.

-----Original Message-----

From: Kevin Terry [mailto:kevin.terry@gsa.gov]  
Sent: Tuesday, August 09, 2011 8:30 PM  
To: (b) (6)  
Subject: Congratulations on your new bundle of Joy

(b) (6)

Get her on skis early.

Best Wishes,  
KT

This e-mail message, and any attachments to it, are for the sole use of the intended recipients, and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution of this email message or its attachments is prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message. Please note that any views or opinions presented in this email are solely those of the author and do not necessarily represent those of the company. Finally, while the company uses virus protection, the recipient should check this email and any attachments for the presence of viruses. The company accepts no liability for any damage caused by any virus transmitted by this email.

**Subject:** Re: For your amusement  
**Date:** Tue, 11 Oct 2011 16:54:24 -0400  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Message-ID:** <CAKIQyU\_NTg0MeMmDUZvHP-SB9690JfN-BQCPuKQnppGApbmmCw@mail.gmail.com>  
**MD5:** c0e14a201e022f2a2f14ec4134db2b50

(b) (6)

That's pretty cute. Did (b) (6) vet his design with the Consumer Products Safety Commission? He must have gotten the memo that the crib bumpers are out this year. Funny stuff.

Hope your catching up on your sleep.

Best Regards,  
KT

On Tue, Oct 11, 2011 at 2:54 PM, (b) (6) wrote:

Hi Kevin,  
I thought you'd find the attached amusing. Given that we submitted our response to the OPO RFP a few days after the birth of my daughter, (and because I worked on the response until the day I gave birth), (b) (6) our architect, gave me this hand drawn sketch as a keepsake! I keep it framed in my office!

Hope all is well and I look forward to connecting soon.

(b) (6)

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--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
202-708-4600

**Subject:** Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas  
**Date:** Tue, 29 Nov 2011 19:22:02 -0500  
**From:** (b) (6)  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B01352305A55E@TTMX.trumporg.com>  
**MD5:** ecb230462da32438f6a07a35f850a23a

Great! Also, we will also receive additional info about the presentation? Format etc?

----- Original Message -----

From: Kevin Terry [mailto:kevin.terry@gsa.gov]  
Sent: Tuesday, November 29, 2011 07:16 PM  
To: (b) (6)  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

(b) (6)

That works. I'll send out a meeting invite tomorrow morning.

Best Regards,  
KT

----- Original Message -----

From: (b) (6)  
Sent: Tuesday, November 29, 2011 05:24 PM  
To: 'kevin.terry@gsa.gov' <kevin.terry@gsa.gov>  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Sorry Kevin. I just tried calling you. Would the afternoon of December 19th be ok?

----- Original Message -----

From: Kevin Terry [mailto:kevin.terry@gsa.gov]  
Sent: Tuesday, November 29, 2011 06:19 PM  
To: (b) (6)  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Did you have a chance to confirm the date?

KT

----- Original Message -----

From: (b) (6)  
Sent: Monday, November 28, 2011 12:23 PM  
To: Kevin Terry <kevin.terry@gsa.gov>  
Subject: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Hi Kevin,

The result just came out and I am excited to inform you that Trump Hotels were ranked the Number 1 business hotels in 3 cities; NYC, Chicago and Vegas. I look forward to continuing to work with the GSA on the OPO RFP and hopefully adding D.C. to this list very soon!  
Hope you are well and had a great thanksgiving!

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attachments for the presence of viruses. The company accepts no liability for any damage caused by any virus transmitted by this email.



**Subject:** Re: Questions  
**Date:** Fri, 8 Jul 2011 11:42:04 -0400  
**From:** (b) (6)  
**To:** "Kevin.terry@gsa.gov" <Kevin.terry@gsa.gov>  
**Message-ID:** <5CE0C763BBDBD4408DE20CF6C85C47C3011206ADA4B5@TTMX.trumporg.com>  
**MD5:** 3435f7786fd2eda3ece85cfccd124858

Thanks, Kevin. We appreciate it.

(b) (6)

-----  
Sent using BlackBerry

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**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Sent:** Fri Jul 08 10:31:01 2011  
**Subject:** Re: Questions

Dave,

I'm off site today but forwarded your inquiry to my team for response. Hopefully, we'll fully respond NLT Monday, next week.  
KT

---

**From:** (b) (6)  
**Sent:** Thursday, July 07, 2011 06:36 PM  
**To:** [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:** RE: Questions

Kevin,

Hope all is well. I was wondering whether these questions would be answered on the website. We are getting a bit tight on time to make some of these decisions about presentation and was hoping to find out as soon as possible.

Thanks,  
Dave

(b) (6)

**From:** (b) (6)  
**Sent:** Tuesday, June 21, 2011 4:15 PM  
**To:** [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)  
**Subject:** Questions

Kevin,

We had a few more questions. Thanks for any clarity that you can provide:

1. For the plans, the RFP requests: "Illustrative Plan is to be submitted to illustrate the concept narrative. Graphics should not exceed fifteen pages (8 ½" x 11"). Graphics are requested as a way to convey the vision in clear, simple and conceptual terms. An annotated Illustrative Plan (scale 1": 100'), in color, should detail:"
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Best,

(b) (6)

(b) (6)

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**Subject:** Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas  
**Date:** Tue, 29 Nov 2011 20:51:57 -0600  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Message-ID:** <67bd524bef15d480a5be29aa181b189b@mail.gmail.com>  
**MD5:** a8281a2da12ca4165d8d0c1b17e81cae

Should have some level of detail for Presentations by end of the week within the context of the RFP - No surprises, I promise.

KT

----- Original Message -----

From: (b) (6)  
Sent: Tuesday, November 29, 2011 06:22 PM  
To: 'kevin.terry@gsa.gov' <kevin.terry@gsa.gov>  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Great! Also, we will also receive additional info about the presentation? Format etc?

----- Original Message -----

From: Kevin Terry [mailto:kevin.terry@gsa.gov]  
Sent: Tuesday, November 29, 2011 07:16 PM  
To: (b) (6)  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

(b) (6)

That works. I'll send out a meeting invite tomorrow morning.

Best Regards,  
KT

----- Original Message -----

From: (b) (6)  
Sent: Tuesday, November 29, 2011 05:24 PM  
To: 'kevin.terry@gsa.gov' <kevin.terry@gsa.gov>  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Sorry Kevin. I just tried calling you. Would the afternoon of December 19th be ok?

----- Original Message -----

From: Kevin Terry [mailto:kevin.terry@gsa.gov]  
Sent: Tuesday, November 29, 2011 06:19 PM  
To: (b) (6)  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Did you have a chance to confirm the date?

KT

----- Original Message -----

From: (b) (6)  
Sent: Monday, November 28, 2011 12:23 PM  
To: Kevin Terry <kevin.terry@gsa.gov>  
Subject: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Hi Kevin,

The result just came out and I am excited to inform you that Trump Hotels were ranked the Number 1 business hotels in 3 cities; NYC, Chicago and Vegas. I look forward to continuing to work with the GSA on the OPO RFP and hopefully adding D.C. to this list very soon!

Hope you are well and had a great thanksgiving!

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**Subject:** Fw: Matrix B and C  
**Date:** Tue, 28 Jun 2011 20:36:59 -0400  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** pat.daniels@gsa.gov  
**Message-ID:** <d81a2f410ea5cab0f446c1ae89e5bdd2@mail.gmail.com>  
**MD5:** a57b2a5c768d5ef0931b5fb84baf53b1

**From:** (b) (6)  
**Sent:** Tuesday, June 28, 2011 05:57 PM  
**To:** [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:** Matrix B and C

Kevin,

Hope you are well. We wanted clarity on one question. In Section 5, it suggests that we list 3-5 projects completed by the developer or development team. Should we be submitting 3-5 project for each team member (e.g., architect, engineers, construction...) or 3-5 total?

Best,

(b) (6)

(b) (6)

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**Subject:** Re:  
**Date:** Thu, 17 Nov 2011 20:24:59 -0600  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Message-ID:** <51e11b42d1bd03e8957ab3e840bc21e7@mail.gmail.com>  
**MD5:** 5ea7d2039874b3ccd88c696776a0c94e

(b) (6)

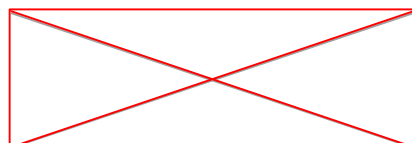
I'll check on the projector. Sorry I was brief on the call. Fighting a bad cold and sore throat.

Best Regards,  
KT

**From:** (b) (6)  
**Sent:** Thursday, November 17, 2011 06:11 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:**

Hi Kevin,  
We are very excited about the opportunity to meet with the selection committee and share our vision for the project.  
Per our discussion you had wanted to let you know what we would need for our presentation. Ideally, we would like access to a projector to show a brief video and slides. Would a projector be available with sound?  
Also, I just want to confirmed we are all set for the 1pm time slot on December 7<sup>th</sup>. Thanks!

(b) (6)



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**Subject:** Re:  
**Date:** Wed, 23 Nov 2011 13:40:07 -0500  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Message-ID:** <CAKiQyU9jwaX45v-0UH1JLnxEUs9RN-vis6B6qVNJTMzu8aiCBQ@mail.gmail.com>  
**MD5:** ae2365cc2bff112571fac8d576c22595

(b) (6)

Sorry for the off-sides - Delay of game notice. Need to push out the previous presentation request to Dec. 14th, 15th or 16th. Hold tight, hope to have a confirmation by COB Monday, Nov. 28th.

Have a nice Thanksgiving,

KT

On Thu, Nov 17, 2011 at 9:24 PM, Kevin Terry <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)> wrote:

(b) (6)

I'll check on the projector. Sorry I was brief on the call. Fighting a bad cold and sore throat.

Best Regards,  
KT

---

**From:** (b) (6), (6)  
**Sent:** Thursday, November 17, 2011 06:11 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:**

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--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: 202-708-4600

(b) (6)



**Subject:** Follow-up Question  
**Date:** Thu, 15 Dec 2011 10:24:26 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin M. Terry (kevin.terry@gsa.gov)" <kevin.terry@gsa.gov>  
**Message-ID:** <5CE0C763BBDBD4408DE20CF6C85C47C301248C8B49D9@TTMX.trumporg.com>  
**MD5:** 012a02459364219f0a7abce5c02f16a0

Kevin,

Hope all is well. I wanted to verify that you received a reference letter for Colony Capital from (b) (6). It should have come in the week of July 11<sup>th</sup>. The FDIC requires that he send the letter directly to you and we were not provided with a copy.

If it did not arrive, we want to make sure to have him resend. I look forward to seeing you on Monday.

Thanks,

(b) (6)

(b) (6)

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**Subject:** RE: Re:  
**Date:** Wed, 23 Nov 2011 14:02:08 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B0135215F5C25@TTMX.trumporg.com>  
**MD5:** b130108d542c606224372df3904976f2

Thanks Kevin. I appreciate the heads up.

---

**From:** Kevin Terry (WPRA) [mailto:kevin.terry@gsa.gov]  
**Sent:** Wednesday, November 23, 2011 1:40 PM  
**To:** (b) (6)  
**Subject:** Re:

(b) (6)

Sorry for the off-sides - Delay of game notice. Need to push out the previous presentation request to Dec. 14th, 15th or 16th. Hold tight, hope to have a confirmation by COB Monday, Nov. 28th.

Have a nice Thanksgiving,

KT

On Thu, Nov 17, 2011 at 9:24 PM, Kevin Terry <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)> wrote:

(b) (6)

I'll check on the projector. Sorry I was brief on the call. Fighting a bad cold and sore throat.

Best Regards,  
KT

---

**From:** (b) (6) [mailto:(b) (6)]  
**Sent:** Thursday, November 17, 2011 06:11 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:**

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Also, I just want to confirmed we are all set for the 1pm time slot on December 7<sup>th</sup>. Thanks!

(b) (6)

**Error! Filename not specified.**

(b) (6)  
(b) (6)  
(b) (6) (b) (6)  
[Error! Filename not specified.Error! Filename not specified.](#)

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--

Kevin Terry

Senior Realty Contracting Officer

US General Services Administration

301 7th Street, SW

Washington, DC 20407

Desk: 202-708-4600

Cell: (b) (6)

**Subject:** Re:  
**Date:** Tue, 20 Sep 2011 17:37:17 -0400  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6) <(b) (6)>  
**Message-ID:** <CAKiQyU-uqORpCB0VZsLjm7prfMAgy42akufR9yhGwmsZeKNE=Q@mail.gmail.com>  
**MD5:** dabc1ea64de0cd0f075f6f8ff9c09c99

(b) (6)

I would suggest sending it via email with a letter attachment.

Gratefully,  
KT

On Tue, Sep 20, 2011 at 4:46 PM, (b) (6) <(b) (6)> wrote:

Hi Kevin,

Can you please confirm that its ok to submit our response to your follow up questions via email? Should we also put a hard copy in mail or will an email response suffice?

Thanks!

(b) (6)

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--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
202-708-4600

**Subject:** Matrix B and C  
**Date:** Tue, 28 Jun 2011 17:57:34 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <5CE0C763BBDBD4408DE20CF6C85C47C301120148BE07@TTMX.trumporg.com>  
**MD5:** 332be8106029cbf22ec75f5c847b5ab8

Kevin,

Hope you are well. We wanted clarity on one question. In Section 5, it suggests that we list 3-5 projects completed by the developer or development team. Should we be submitting 3-5 project for each team member (e.g., architect, engineers, construction...) or 3-5 total?

Best,

(b) (6)

(b) (6)

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**Subject:** Re:  
**Date:** Mon, 26 Sep 2011 07:28:50 -0400  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6) <(b) (6)>  
**Message-ID:** <CAKIQyU9j\_z9v1NPxZstb+qzQ8kwwivfXjci3VvTv18CHJ+vMyA@mail.gmail.com>  
**MD5:** de26af0f34d0307c299ef7b814f88859

(b) (6)

Was a great weekend. They go by much too quickly with the kids.  
Yes, received your response on the clarifications Wednesday - the review process marches on.  
Thanks for your quick response.

KT

On Sun, Sep 25, 2011 at 3:36 PM, (b) (6) <(b) (6)> wrote:

Hi Kevin,  
I hope that you are having a good weekend.  
I just wanted to confirm that you received the responses that we sent on Wednesday to your request for clarification. I sent the answers via email with an attachment.  
Thanks!

(b) (6)

(b) (6)  
(b) (6)

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--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
202-708-4600

**Subject:** Questions  
**Date:** Tue, 21 Jun 2011 16:14:58 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <5CE0C763BBDBD4408DE20CF6C85C47C301120148B430@TTMX.trumporg.com>  
**MD5:** b5a38a43d2f7a76b2c47e8a05243d5bd

Kevin,

We had a few more questions. Thanks for any clarity that you can provide:

1. For the plans, the RFP requests: "Illustrative Plan is to be submitted to illustrate the concept narrative. Graphics should not exceed fifteen pages (8 ½" x 11"). Graphics are requested as a way to convey the vision in clear, simple and conceptual terms. An annotated Illustrative Plan (scale 1": 100'), in color, should detail:"
  - a. Are we able to provide supplementary plans in a larger format (in addition to our 8 ½" x 11" presentation) that will be considered along with our RFP response submitted on July 20<sup>th</sup>?
  - b. If we provide a 8 ½ x 11 presentation with pages that fold out to 11 x 17, would that be acceptable?
  - c. Are all plans to be 1":100' scale or just the Illustrative Plan?
2. If we submit a video with our RFP response, will this be considered?
3. For our financial submittal, would a compilation financial statement be adequate in the event that we are unable to get GAAP and audited financials?

Best,

(b) (6)

(b) (6)

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**Subject:** RE: For your amusement  
**Date:** Tue, 11 Oct 2011 19:43:58 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B013521466C89@TTMX.trumporg.com>  
**MD5:** 123fbd0a727a1264dbfe28fbee2d3966

I'll make note to remove those bumpers! In the meantime, I'm doing (slightly) better on the sleep front!

---

**From:** Kevin Terry (WPRA) [mailto:kevin.terry@gsa.gov]  
**Sent:** Tuesday, October 11, 2011 4:54 PM  
**To:** (b) (6)  
**Subject:** Re: For your amusement

(b) (6)

That's pretty cute. Did (b) (6) vet his design with the Consumer Products Safety Commission? He must have gotten the memo that the crib bumpers are out this year. Funny stuff.

Hope your catching up on your sleep.

Best Regards,

KT

On Tue, Oct 11, 2011 at 2:54 PM, (b) (6) <(b) (6)> wrote:

Hi Kevin,

I thought you'd find the attached amusing. Given that we submitted our response to the OPO RFP a few days after the birth of my daughter, (and because I worked on the response until the day I gave birth), (b) (6), our architect, gave me this hand drawn sketch as a keepsake! I keep it framed in my office!

Hope all is well and I look forward to connecting soon.

(b) (6)

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--

Kevin Terry

Senior Realty Contracting Officer



US General Services Administration

301 7th Street, SW

Washington, DC 20407  
202-708-4600

**Subject:** Fw: Thank You  
**Date:** Mon, 2 May 2011 13:48:38 -0400  
**From:** kevin.terry@gsa.gov  
**To:** (b) (6) >  
**Message-ID:** <OF593E5D2A.4A0A769F-ON85257884.0061D652@LocalDomain>  
**MD5:** 72d45c42b4ef819383c65d01e5740915

----- Original Message -----

**From:** (b) (6) (b) (6)  
**Sent:** 05/01/2011 08:49 PM AST  
**To:** Kevin Terry  
**Subject:** Thank You

Dear Kevin,

It was a pleasure meeting you this past week during the Old Post Office Building tour. Thank you for being so gracious with your time.

Architecturally the building is truly exceptional and I am very excited about the opportunity to participate in a process that will lead to the revitalization of this historically significant project. I look forward to working closely with you and your team at GSA as we go through the RFP process.

All the best,

(b) (6)

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**Subject:** Fwd: Fw: Questions  
**Date:** Fri, 8 Jul 2011 11:04:53 -0400  
**From:** Pat Daniels <pat.daniels@gsa.gov>  
**To:** Kevin Terry <kevin.terry@gsa.gov>, Timothy Tozer <timothy.tozer@gsa.gov>  
**Message-ID:** <CAJ0UhFbMnVRWqNrQDvFjcVdM471ifzxWH5qdNv4LV=zko=TwLA@mail.gmail.com>  
**MD5:** 232890cbf160886da15c71924e269e41

Non-Responsive



----- Forwarded message -----  
From: **Kevin Terry** <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
Date: Fri, Jul 8, 2011 at 10:25 AM  
Subject: Fw: Questions  
To: [pat.daniels@gsa.gov](mailto:pat.daniels@gsa.gov)

---

From: (b) (6) [mailto:(b) (6)]  
Sent: Thursday, July 07, 2011 06:36 PM  
To: [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
Subject: RE: Questions

Kevin,

Hope all is well. I was wondering whether these questions would be answered on the website. We are getting a bit tight on time to make some of these decisions about presentation and was hoping to find out as soon as possible.

Thanks,

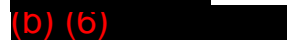
(b) (6)



(b) (6)



(b) (6)



From: (b) (6)  
Sent: Tuesday, June 21, 2011 4:15 PM  
To: [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)  
Subject: Questions

Kevin,

We had a few more questions. Thanks for any clarity that you can provide:

1. For the plans, the RFP requests: "Illustrative Plan is to be submitted to illustrate the concept narrative. Graphics should not exceed fifteen pages (8 1/2" x 11"). Graphics are requested as a way to convey the vision in clear, simple and conceptual terms. An annotated Illustrative Plan (scale 1": 100'), in color, should detail:"
  - a. Are we able to provide supplementary plans in a larger format (in addition to our 8 1/2" x 11" presentation) that will be considered along with our RFP responses submitted on July 20<sup>th</sup>?  
**Yes**
  - b. If we provide a 8 1/2 x 11 presentation with pages that fold out to 11 x 17, would that be acceptable?  
**No.**
  - c. Are all plans to be 1":100' scale or just the Illustrative Plan? **the annotated Illustrative Plan is 1":100. See RFP page 17 Section 2 B.**
2. If we submit a video with our RFP response, will this be considered?  
**No....or...I have no clue-if on a computer disk and easy to set up perhaps**
3. For our financial submittal, would a compilation financial statement be adequate in the event that we are unable to get GAAP and audited financials? **See page 18 of RFP Section 3: 4th bullet which states:**
  - Financial statements for the past three years prior to the RFP issuance date from developer and each participating principal, partner or co-venturer, that includes the value of the assets each participant would contribute to the proposing entity and verification that such assets are available. The financial statement may also include any additional information that will be useful in evaluating the developer's financial reliability and past ability to finance projects. (If audited financial statements are not available, please provide certified financial statements. All statements [audited or certified] must be in accordance with Generally Accepted Accounting Principles);

Best,  
Dave

(b) (6)

(b) (6)

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**Subject:** Thank You  
**Date:** Sun, 1 May 2011 20:49:44 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48BD7E1F37980@TTMX.trumporg.com>  
**MD5:** 0c5892d289795e96e2919bb10ae8b533

Dear Kevin,

It was a pleasure meeting you this past week during the Old Post Office Building tour. Thank you for being so gracious with your time.

Architecturally the building is truly exceptional and I am very excited about the opportunity to participate in a process that will lead to the revitalization of this historically significant project. I look forward to working closely with you and your team at GSA as we go through the RFP process.

All the best,

(b) (6)

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**Subject:** Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas  
**Date:** Tue, 29 Nov 2011 18:24:47 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B01352305A559@TTMX.trumporg.com>  
**MD5:** 2331b35aa04dcf3dafc5aa963fd7cc35

Sorry Kevin. I just tried calling you. Would the afternoon of December 19th be ok?

----- Original Message -----

From: Kevin Terry [mailto:kevin.terry@gsa.gov]  
Sent: Tuesday, November 29, 2011 06:19 PM  
To: (b) (6)  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Did you have a chance to confirm the date?

KT

----- Original Message -----

From: (b) (6) [mailto:(b) (6)]  
Sent: Monday, November 28, 2011 12:23 PM  
To: Kevin Terry <kevin.terry@gsa.gov>  
Subject: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Hi Kevin,

The result just came out and I am excited to inform you that Trump Hotels were ranked the Number 1 business hotels in 3 cities; NYC, Chicago and Vegas. I look forward to continuing to work with the GSA on the OPO RFP and hopefully adding D.C. to this list very soon!  
Hope you are well and had a great thanksgiving!

(b) (6)

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**Subject:** Old Post Office  
**Date:** Tue, 20 Dec 2011 06:00:42 -0600  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Message-ID:** <c04ac28a6ee2c2455e8814504eea49fe@mail.gmail.com>  
**MD5:** 11a040f32c0784f78f4ca2f39719bf17

(b) (6)

Your quite welcome. The Presentation was extremely helpful for the Source Evaluation Board and I believe your team successfully communicated its vision, hands-on approach and commitment to the adaptive re-use and Redevelopment of the Old Post Office.

Should have an update shortly after 1st of the year.

Best wishes for a safe and happy holiday season.

KT

**From:** (b) (6) [mailto:(b) (6)]  
**Sent:** Monday, December 19, 2011 10:54 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:**

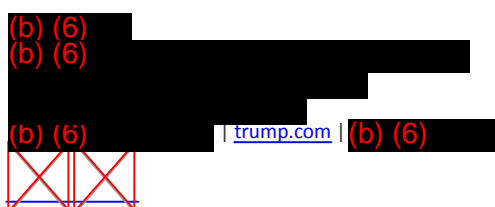
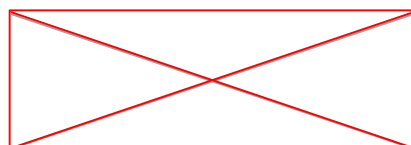
Hi Kevin,

Thank you so much for giving us the opportunity to present before you and the selection committee today. It was an honor. Hopefully we were able to answer all of the groups questions.

Let me know if you have any follow up questions based on our presentation. Thanks again. It was great seeing you and taking this next step.

Best,

(b) (6)



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**Subject:** OPO Visit  
**Date:** Tue, 3 May 2011 11:50:57 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Cc:** (b) (6) <(b) (6)> (b) (6) <(b) (6)> (b) (6)  
<(b) (6)> (b) (6) (b) (6)  
**Message-ID:** <5CE0C763BBDBD4408DE20CF6C85C47C3C828760CA2@TTMX.trumporg.com>  
**MD5:** 4b1d5f5e3e1e49f209aa2a9d6a372890

Kevin,

It was good speaking with you today. As you suggested, here is what we would like to see when we come down Monday. Ideally, we would like to tour the space around 1:30 p.m. However, we could start any time from 12:30 to 3:00 if that works better from your team's perspective.

The areas that would be key for us are:

- Non-Public Spaces on the Ground Floor
- Indicative Corner and Non-Corner Office on floor 2-8
- 9<sup>th</sup> Floor
- Roof
- Annex

Please let us know if that will work and what time works on your end.

Best,

Dave

(b) (6)  
(b) (6)  
(b) (6)



**Subject:** Re: OPO Tour  
**Date:** Mon, 13 Jun 2011 09:03:56 -0400  
**From:** pat.daniels@gsa.gov  
**To:** (b) (6) <(b) (6)> GSAEXTERNAL  
**Cc:** Kevin\_M.\_Terry/WP/RW/GSA/GOV%GSA, Glenn\_Thomas/WPZ/RW/GSA/GOV, (b) (6) /CONTRACTOR/WP/RW/GSA/GOV  
**Message-ID:** <OFD360E5FE.452304E4-ON852578AE.00479AA8-852578AE.0047C58F@LocalDomain>  
**MD5:** 55b8e565fcebe410b88b721d8d6a69cc

Wednesday, June 15 at 11 is not going to work for us. Can you do Tuesday, June 14 after 12 or Thursday, June 16 in the morning?

Pat Daniels  
Project Manager  
Public Buildings Service  
National Capital Region  
U. S. General Services Administration  
301 7th Street SW  
Room 2021  
Washington, D. C. 20407  
Desk line: 202-205-5857  
(b) (6)  
Fax: 202-708-4982

▼ (b) (6) <(b) (6)>

From: "Kevin Terry" <kevin.terry@gsa.gov>  
To: "Pat Daniels" <pat.daniels@gsa.gov>  
Subject: OPO Tour  
Date: 06/10/2011 04:35 PM

Kevin and Pat,

Hope all is well. We are bringing our whole team together next week in DC. Several members have yet to tour the property and we were hoping to set up another tour on Wednesday June 15<sup>th</sup> at 11 a.m. Please let me know if this works on your end.

Best Regards,  
Dave

(b) (6)  
(b) (6)  
(b) (6)  
(b) (6)

**Subject:****Date:** Sun, 25 Sep 2011 15:36:13 -0400**From:** (b) (6) <(b) (6)>**To:** "Kevin M. Terry (kevin.terry@gsa.gov)" <kevin.terry@gsa.gov>**Message-ID:** <385338EE03E10B499205385CD747D48B0135213948F8@TTMX.trumporg.com>**MD5:** fc8ff5367265e35bc3d2d9e9ba087f72

Hi Kevin,

I hope that you are having a good weekend.

I just wanted to confirm that you received the responses that we sent on Wednesday to your request for clarification. I sent the answers via email with an attachment.

Thanks!

(b) (6)

(b) (6)  
(b) (6)

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**Subject:** RE: Re:  
**Date:** Wed, 23 Nov 2011 14:02:21 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B0135215F5C26@TTMX.trumporg.com>  
**MD5:** 0a362e5ced06e949b8781f5c17d5363c

Happy thanksgiving!

---

**From:** Kevin Terry (WPRA) [mailto:kevin.terry@gsa.gov]  
**Sent:** Wednesday, November 23, 2011 1:40 PM  
**To:** (b) (6)  
**Subject:** Re:

(b) (6)

Sorry for the off-sides - Delay of game notice. Need to push out the previous presentation request to Dec. 14th, 15th or 16th. Hold tight, hope to have a confirmation by COB Monday, Nov. 28th.

Have a nice Thanksgiving,

KT

On Thu, Nov 17, 2011 at 9:24 PM, Kevin Terry <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)> wrote:

(b) (6)

I'll check on the projector. Sorry I was brief on the call. Fighting a bad cold and sore throat.

Best Regards,  
KT

---

**From:** (b) (6) [mailto:(b) (6)]  
**Sent:** Thursday, November 17, 2011 06:11 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:**

Hi Kevin,

We are very excited about the opportunity to meet with the selection committee and share our vision for the project.

Per our discussion you had wanted to let you know what we would need for our presentation. Ideally, we would like access to a projector to show a brief video and slides. Would a projector be available with sound?

Also, I just want to confirmed we are all set for the 1pm time slot on December 7<sup>th</sup>. Thanks!

(b) (6)

**Error! Filename not specified.**

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(b) (6)  
(b) (6)  
(b) (6) (b) (6) (b) (6)  
[Error! Filename not specified.Error! Filename not specified.](#)

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--

Kevin Terry

Senior Realty Contracting Officer

US General Services Administration

301 7th Street, SW

Washington, DC 20407

Desk: 202-708-4600

Cell: (b) (6)



Kevin M. Terry/ WP/ RW/ GSA/ GOV

05/12/2011 04:18 PM

Kevin M. Terry  
Senior Realty Contracting Officer  
U.S. General Services Administration

Ph: (202) 708-4600  
Fx: (202) 205-4018

(b) (6)

----- Forwarded by Kevin M. Terry/ WP/ RW/ GSA/ GOV on 05/12/2011 04:18 PM -----

To Pat  
Daniels/ CONTRACTOR/ WP/ RW/  
GSA/ GOV@GSA

cc

Subject Fw: Visit to Old Post Office

(b) (6) (b) (6)

05/12/2011 04:17 PM

To "kevin.terry@gsa.gov"  
<kevin.terry@gsa.gov>

cc

(b) (6)

(b) (6)

Subject Visit to Old Post Office

Dear Mr. Terry,

As discussed, we would like to have access to the building for inspection purposes with our engineers on Tuesday, May 17th 2011, at 10:30 AM for approximately 2-3 hours with the following areas to be viewed:

All Mechanical rooms;  
Roof areas with mechanical equipment;  
Basement/theater area of Annex  
Walk all floor public corridors and bathrooms;  
Electrical switchgear room;  
Access to a sampling of windows from the interior;  
Elevator machine rooms.

We appreciate your assistance in arranging for this tour so that we can enhance our understanding of this building.  
Thank you.

(b) (6)  
(b) (6)  
(b) (6)

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**Subject:** Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas  
**Date:** Tue, 29 Nov 2011 18:16:03 -0600  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** (b) (6)  
**Message-ID:** <8aa9a15e20e232ad6cf8c391543bc8fd@mail.gmail.com>  
**MD5:** e2a6efc42f89aeb8fddf4eb6338ff3da

(b) (6)

That works. I'll send out a meeting invite tomorrow morning.

Best Regards,  
KT

----- Original Message -----

From: (b) (6) [mailto:(b) (6)]  
Sent: Tuesday, November 29, 2011 05:24 PM  
To: 'kevin.terry@gsa.gov' <kevin.terry@gsa.gov>  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Sorry Kevin. I just tried calling you. Would the afternoon of December 19th be ok?

----- Original Message -----

From: Kevin Terry [mailto:kevin.terry@gsa.gov]  
Sent: Tuesday, November 29, 2011 06:19 PM  
To: (b) (6)  
Subject: Re: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Did you have a chance to confirm the date?

KT

----- Original Message -----

From: (b) (6) [mailto:(b) (6)]  
Sent: Monday, November 28, 2011 12:23 PM  
To: Kevin Terry <kevin.terry@gsa.gov>  
Subject: Trump voted the #1 business hotel in NYC, Chicago and Vegas

Hi Kevin,

The result just came out and I am excited to inform you that Trump Hotels were ranked the Number 1 business hotels in 3 cities; NYC, Chicago and Vegas. I look forward to continuing to work with the GSA on the OPO RFP and hopefully adding D.C. to this list very soon!  
Hope you are well and had a great thanksgiving!

(b) (6)

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**Subject:** Re: Follow-up Question  
**Date:** Thu, 15 Dec 2011 12:42:39 -0500  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6) <(b) (6)>  
**Message-ID:** <CAKtQyU\_n60hoT\_src4KbcUr43z0uo5e8Rv5zdy8geSE6ipv=HQ@mail.gmail.com>  
**MD5:** 3e6febb9f65949db0acb875792cf6045

(b) (6)

Disregard my earlier voice mail. I did receive the reference letter from FDIC. All Good, but correct, they were particular in sending it directly to me.

Best Regards,  
KT

On Thu, Dec 15, 2011 at 10:24 AM, (b) (6) <(b) (6)> wrote:

Kevin,

Hope all is well. I wanted to verify that your received a reference letter for Colony Capital from (b) (6). It should have come in the week of July 11<sup>th</sup>. The FDIC requires that he send the letter directly to you and we were not provided with a copy.

If it did not arrive, we want to make sure to have him resend. I look forward to seeing you on Monday.

Thanks,

(b) (6)

(b) (6)

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--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: 202-708-4600  
Cell: (b) (6)



**Subject:** RE: Old Post Office  
**Date:** Tue, 20 Dec 2011 09:09:57 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** Kevin Terry <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B013523DAE2F6@TTMX.trumporg.com>  
**MD5:** dd90549ea01d0d41d4151f7d3b234146

Thank you Kevin. Happy holidays!

**From:** Kevin Terry [mailto:kevin.terry@gsa.gov]  
**Sent:** Tuesday, December 20, 2011 7:01 AM  
**To:** (b) (6)  
**Subject:** Old Post Office

(b) (6)

Your quite welcome. The Presentation was extremely helpful for the Source Evaluation Board and I believe your team successfully communicated its vision, hands-on approach and commitment to the adaptive re-use and Redevelopment of the Old Post Office.

Should have an update shortly after 1st of the year.

Best wishes for a safe and happy holiday season.

KT

---

**From:** (b) (6) [mailto:(b) (6)]  
**Sent:** Monday, December 19, 2011 10:54 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:**

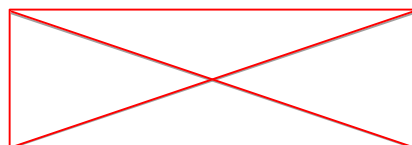
Hi Kevin,

Thank you so much for giving us the opportunity to present before you and the selection committee today. It was an honor. Hopefully we were able to answer all of the groups questions.

Let me know if you have any follow up questions based on our presentation. Thanks again. It was great seeing you and taking this next step.

Best,

(b) (6)



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**Subject:** RE: Thank You  
**Date:** Wed, 4 May 2011 15:11:38 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48BD7E20EB3FD@TTMX.trumporg.com>  
**MD5:** a5dbbdd79f946f2b974f132b990cc01d

Too funny! Bisnow's comments are particularly ironic in light of our conversation about this building being its own calling card and not needing the typical signage required in a less historically significant and architecturally distinctive development.

As an aside, my construction and hotel operations teams are trying to coordinate another visit the property early next week to further dig in on construction elements and to help refine our layout and program. We remain very excited about the opportunity!

(b) (6)  
(b) (6)  
(b) (6) | (b) (6) | (b) (6) | (b) (6)

-----Original Message-----  
From: kevin.terry@gsa.gov [<mailto:kevin.terry@gsa.gov>]  
Sent: Tuesday, May 03, 2011 1:41 PM  
To: (b) (6)  
Subject: Re: Thank You

(b) (6)

Your quite welcome. Its an historic opportunity deserving of this market.

Had to chuckle, appears BISNOW took some liberties in Branding the property.

If you don't see images, click here to view  
[Story Ideas](#) . [Events](#)

[Facebook](#)  
[Twitter](#)  
[LinkedIn](#)  
[More...](#)

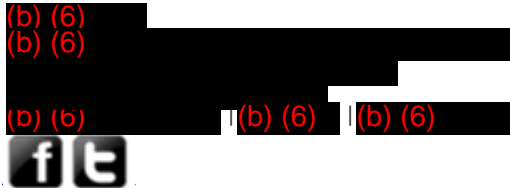
(Embedded image moved to  
file: pic18678.jpg)  
To ensure delivery, please add [newsletter@bisnow.com](mailto:newsletter@bisnow.com) to your address  
book, learn how

(Embedded image moved to file: pic01769.jpg)Real Estate Bisnow

**Subject:** RE: Additional Questions  
**Date:** Tue, 7 Jun 2011 13:29:15 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <5CE0C763BBDBD4408DE20CF6C85C47C301120136D817@TTMX.trumporg.com>  
**MD5:** 4da349e0e86afccbb1cee62447576c0f

**Subject:** RE: Re:  
**Date:** Mon, 26 Sep 2011 09:26:50 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B01352139491A@TTMX.trumporg.com>  
**MD5:** 71c20cfce5f43312daafd3c6baf0980c

Great. thanks Kevin!



---

**From:** Kevin Terry (WPRA) [mailto:kevin.terry@gsa.gov]  
**Sent:** Monday, September 26, 2011 7:29 AM  
**To:** (b) (6)  
**Subject:** Re:

(b) (6)

Was a great weekend. They go by much too quickly with the kids.

Yes, received your response on the clarifications Wednesday - the review process marches on.

Thanks for your quick response.

KT

On Sun, Sep 25, 2011 at 3:36 PM, (b) (6) <(b) (6)> wrote:

Hi Kevin,  
I hope that you are having a good weekend.  
I just wanted to confirm that you received the responses that we sent on Wednesday to your request for clarification. I sent the answers via email with an attachment.  
Thanks!

(b) (6)

(b) (6)  
(b) (6)

Follow me on Twitter: (b) (6)

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--

Kevin Terry

Senior Realty Contracting Officer

US General Services Administration

301 7th Street, SW

Washington, DC 20407

202-708-4600

**Subject:** Re:  
**Date:** Fri, 2 Dec 2011 15:40:55 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B01352305A5BF@TTMX.trumporg.com>  
**MD5:** ce190282159fb4180e47c80c1bc9e26c

Got it. Thanks Kevin!

**From:** Kevin Terry (WPRA) [mailto:kevin.terry@gsa.gov]  
**Sent:** Friday, December 02, 2011 12:46 PM  
**To:** (b) (6)  
**Subject:** Re:

(b) (6)

Hi! - Saw your email after having left a voice message. 2:00 PM on Monday, Dec. 19th. Invitation to follow.

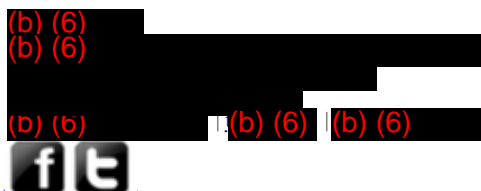
Best Regards,  
KT

On Thu, Dec 1, 2011 at 9:15 AM, (b) (6) <(b) (6)> wrote:

Hi Kevin,  
Do you know what time on Monday 19<sup>th</sup> you'd like us to come in for our presentation? The afternoon is preferable if possible. We have several people coordinating flights so I'd like to be able to give them specifics. Thanks and see you soon.

(b) (6)

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Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: 202-708-4600

**Subject:** Re:  
**Date:** Fri, 2 Dec 2011 12:46:35 -0500  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6) <(b) (6)>  
**Message-ID:** <CAKiQyU9p+mWAS6f=dWWO9MEsv034aFFi4\_PweiZDFmJVhRyPrA@mail.gmail.com>  
**MD5:** 59658c0aabaa657649f5c02f3b75e0dc

(b) (6)

Hi! - Saw your email after having left a voice message. 2:00 PM on Monday, Dec. 19th. Invitation to follow.

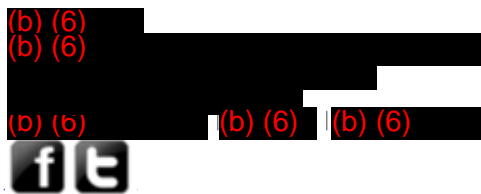
Best Regards,  
KT

On Thu, Dec 1, 2011 at 9:15 AM, (b) (6) <(b) (6)> wrote:

Hi Kevin,  
Do you know what time on Monday 19<sup>th</sup> you'd like us to come in for our presentation? The afternoon is preferable if possible. We have several people coordinating flights so I'd like to be able to give them specifics. Thanks and see you soon.

(b) (6)

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Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: 202-708-4600  
Cell: (b) (6)

**Subject:** Confirmation of Presentation for Redevelopment of Old Post Office  
**Date:** Tue, 13 Dec 2011 18:34:58 -0500  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6) <(b) (6)>  
**Bcc:** "Brett Banks (WPT-C)" <brett.banks@gsa.gov>, Timothy Tozer <timothy.tozer@gsa.gov>  
**Message-ID:** <CAKiQyU\_Nvys1U+zc\_MkTq4R85Aj7b9AFzj4\_sYTjdfsmE7wbVg@mail.gmail.com>  
**MD5:** 26159a22b2a467abf611fb018942bfd4  
**Attachments:** The Trump Organization [12.13.2011].pdf

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Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: 202-708-4600  
Cell: (b) (6)



**Subject:** For your amusement  
**Date:** Tue, 11 Oct 2011 14:54:10 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin M. Terry (kevin.terry@gsa.gov)" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B013521466BE0@TTMX.trumporg.com>  
**MD5:** fca75122425dad5538935fa7ce0c4b81  
**Attachments:** crib.pdf

Hi Kevin,

I thought you'd find the attached amusing. Given that we submitted our response to the OPO RFP a few days after the birth of my daughter, (and because I worked on the response until the day I gave birth), (b) (6), our architect, gave me this hand drawn sketch as a keepsake! I keep it framed in my office!

Hope all is well and I look forward to connecting soon.

(b) (6)

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**Subject:** Redevelopment of the Old Post Office Building - GSA Solicitation Number NR-73002105  
**Date:** Thu, 15 Sep 2011 13:47:50 -0400  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6) <(b) (6)>  
**Bcc:** Pat Daniels <pat.daniels@gsa.gov>  
**Message-ID:** <CAKiQyU8ubyTSx9yvYev3He2+pSfqwC6UgK1wZgVw2fP+QE8Ebg@mail.gmail.com>  
**MD5:** 50eb4a2e34e82f88280e4e99d2c0f9c3  
**Attachments:** The Trump Organization [09.15.2011].pdf

--

Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
[202-708-4600](tel:202-708-4600)

**Subject:****Date:** Thu, 17 Nov 2011 19:11:00 -0500**From:** (b) (6) <(b) (6)>**To:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>**Message-ID:** <385338EE03E10B499205385CD747D48B0135215642A5@TTMX.trumporg.com>**MD5:** 37890f03f733be2949e421083d9d2094

Hi Kevin,

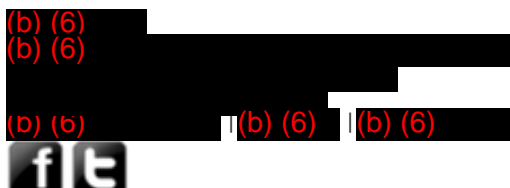
We are very excited about the opportunity to meet with the selection committee and share our vision for the project.

Per our discussion you had wanted to let you know what we would need for our presentation. Ideally, we would like access to a projector to show a brief video and slides. Would a projector be available with sound?

Also, I just want to confirmed we are all set for the 1pm time slot on December 7<sup>th</sup>. Thanks!

(b) (6)

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**Subject:** Schedule Change for "Preferred Selected Developer Notification"  
**Date:** Wed, 16 Nov 2011 15:33:48 -0500  
**From:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**To:** (b) (6) <(b) (6)>  
**Bcc:** Kevin Terry <kevin.terry@gsa.gov>  
**Message-ID:** <CAKiQyU9-fx9qFmrXKv4xU+w+zzMeOEAnTHwFOumUBo8RQpYgNQ@mail.gmail.com>  
**MD5:** f32f4e4ace6a6d44bf4a1a150d5c0a94  
**Attachments:** The Trump Organization [11.16.2011].pdf

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Kevin Terry  
Senior Realty Contracting Officer  
US General Services Administration  
301 7th Street, SW  
Washington, DC 20407  
Desk: [202-708-4600](tel:202-708-4600)  
Cell: (b) (6)

**Subject:**  
**Date:** Mon, 19 Dec 2011 23:54:01 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B013523DAE2D3@TTMX.trumporg.com>  
**MD5:** 2d144ef8db286772ee0047e4126a06cd

Hi Kevin,

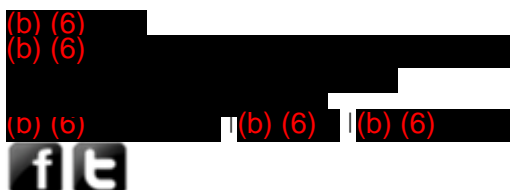
Thank you so much for giving us the opportunity to present before you and the selection committee today. It was an honor. Hopefully we were able to answer all of the groups questions.

Let me know if you have any follow up questions based on our presentation. Thanks again. It was great seeing you and taking this next step.

Best,

(b) (6)

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**Subject:** RE: Re:  
**Date:** Fri, 18 Nov 2011 12:58:32 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** Kevin Terry <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B0135215643A0@TTMX.trumporg.com>  
**MD5:** f1132512d1a41427316c382a9df31c85

No problem at all! I hope that you are feeling better!



**From:** Kevin Terry [mailto:kevin.terry@gsa.gov]  
**Sent:** Thursday, November 17, 2011 9:25 PM  
**To:** (b) (6)  
**Subject:** Re:

(b) (6)

I'll check on the projector. Sorry I was brief on the call. Fighting a bad cold and sore throat.

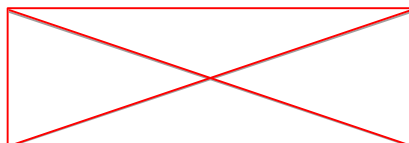
Best Regards,  
KT

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**From:** (b) (6) [mailto:(b) (6)]  
**Sent:** Thursday, November 17, 2011 06:11 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:**

Hi Kevin,  
We are very excited about the opportunity to meet with the selection committee and share our vision for the project.  
Per our discussion you had wanted to let you know what we would need for our presentation. Ideally, we would like access to a projector to show a brief video and slides. Would a projector be available with sound?  
Also, I just want to confirmed we are all set for the 1pm time slot on December 7<sup>th</sup>. Thanks!

(b) (6)



**Subject:****Date:** Thu, 1 Dec 2011 09:15:15 -0500**From:** (b) (6) <(b) (6)>**To:** Kevin Terry <kevin.terry@gsa.gov>**Message-ID:** <385338EE03E10B499205385CD747D48B013523049151@TTMX.trumporg.com>**MD5:** 8ed72fc746dd0d249c6ae0a7798c3dd8

Hi Kevin,

Do you know what time on Monday 19<sup>th</sup> you'd like us to come in for our presentation? The afternoon is preferable if possible. We have several people coordinating flights so I'd like to be able to give them specifics. Thanks and see you soon.

(b) (6)

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(b) (6)  
(b) (6)



(b) (6)

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**Subject:** Fw: Confirmation of Presentation for Redevelopment of Old Post Office  
**Date:** Wed, 14 Dec 2011 19:31:55 -0600  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** brett.banks@gsa.gov  
**Message-ID:** <e0bf28090bf6c98658999045f46fa151@mail.gmail.com>  
**MD5:** fbb7f635f3e0fde2fd3ec3a871352463

**From:** (b) (6) [mailto:(b) (6)]  
**Sent:** Wednesday, December 14, 2011 02:48 PM  
**To:** Kevin Terry (WPRA) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:** RE: Confirmation of Presentation for Redevelopment of Old Post Office

Kevin,

Thanks for sending us this letter yesterday evening. My team and I are working hard to put together a response to specifically address the items that were highlighted. There were a few items where we would appreciate more specifics in order to make sure that we respond adequately:

- 1) **Factor 2: Limited public access** – What did the team mean by “limited public access”? The general public will have access to the vast majority of the building including museums, galleries, the Clock Tower, restaurants, cafes, bars, the Mail Order Room, the Cortile, and all of our outdoor spaces. In addition, we have opened the original entrances to the building allowing public access from all four directions. Can you please provide what the reviewer felt was lacking?
- 2) **Factor 2: Design seem flamboyant, inconsistent with historic nature / character** – To what areas of the building is this comment referring? We attempted to meticulously honor the historic nature of the OPO in our design and program. If there is something lacking, we would be very open to modifying the design to make sure that it is in line with what you are looking for. Could you please be more specific so we can discuss and address the concern?
- 3) **Factor 2: Concern about Pennsylvania Avenue vehicular access** – We spent a lot of time with our experts evaluating pedestrian and vehicular access to the building and would like to provide a clear response to the concern. To what is the reviewer referring? Can you please expand upon the specific concern?
- 4) **Factor 3: Please provide a statement regarding any bankruptcy or loan defaults on real estate development projects as specified under Factor 3** – We did provide a statement in our proposal. Was this statement inadequate in some way? Please let us know what you do not think was adequately covered and we will attempt to do so on Monday.
- 5) **Factor 4: Permanent financing includes \$48MM cash out in year 3** – Is there a concern related to this?

I was also wondering if our team could get into the room more than 15 minutes in advance to ensure all of the AV equipment works adequately. We would hate to find out that we cannot connect our presentation with only 15 minutes to figure out a solution.

Thanks in advance for any guidance that you can provide. We will need to finalize the presentation and have it printed prior to our Monday meeting, so any feedback that you can provide today or tomorrow would be very valuable in making sure we are able to meet the committee's expectations for Monday.

Best,  
(b) (6)

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**From:** Kevin Terry (WPRA) [mailto:[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)]  
**Sent:** Tuesday, December 13, 2011 6:35 PM  
**To:** (b) (6)  
**Subject:** Confirmation of Presentation for Redevelopment of Old Post Office

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Kevin Terry

Senior Realty Contracting Officer

US General Services Administration

301 7th Street, SW

Washington, DC 20407

Desk: 202-708-4600

Cell: (b) (6)

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**Subject:** this is to be emailed to  
**Date:** Thu, 15 Sep 2011 10:36:29 -0400  
**From:** "Pat Daniels (WPC-C)" <pat.daniels@gsa.gov>  
**To:** Kevin Terry <kevin.terry@gsa.gov>  
**Message-ID:** <CAJ0UhFbz-khGAAS5fAsUDDHHyhNcVOaGcR0raJDrcYVKbtqFA@mail.gmail.com>  
**MD5:** c007a337a9e4d5487f5ebb08620cf823  
**Attachments:** 20110915101311527.pdf

(b) (6)

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**Subject:** Trump voted the #1 business hotel in NYC, Chicago and Vegas  
**Date:** Mon, 28 Nov 2011 13:23:29 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** Kevin Terry <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B0135215F5D93@TTMX.trumporg.com>  
**MD5:** acb1aa54071883fad355466c58d53c39  
**Attachments:** Travel and Leisure, World's Best Business Hotels December 2011.pdf

Hi Kevin,

The result just came out and I am excited to inform you that Trump Hotels were ranked the Number 1 business hotels in 3 cities; NYC, Chicago and Vegas. I look forward to continuing to work with the GSA on the OPO RFP and hopefully adding D.C. to this list very soon!

Hope you are well and had a great Thanksgiving!

(b) (6)

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**Subject:** Fw: Trump Response to GSA Clarification Request  
**Date:** Wed, 21 Sep 2011 15:26:15 -0500  
**From:** Kevin Terry <kevin.terry@gsa.gov>  
**To:** pat.daniels@gsa.gov  
**Message-ID:** <344f64e2389d31492e52f4e8811e91b0@mail.gmail.com>  
**MD5:** cc9f111fb4cb48b13f66c7e997b33314  
**Attachments:** Trump Response to GSA Clarification Request on OPO.pdf

**From:** (b) (6) [mailto:(b) (6)]  
**Sent:** Wednesday, September 21, 2011 02:12 PM  
**To:** [kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov) <[kevin.terry@gsa.gov](mailto:kevin.terry@gsa.gov)>  
**Subject:** Trump Response to GSA Clarification Request

Hello Kevin,  
Attached please find our response to your request for clarification. Please let me know if you have any questions regarding my attached responses or on any other portion of our submission.  
Thank you!

(b) (6)

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**Subject:** Trump Response to GSA Clarification Request  
**Date:** Wed, 21 Sep 2011 15:12:31 -0400  
**From:** (b) (6) <(b) (6)>  
**To:** "kevin.terry@gsa.gov" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B01352128DCF0@TTMX.trumporg.com>  
**MD5:** a3f7c1f42ebbc5f043b447de1052c34  
**Attachments:** Trump Response to GSA Clarification Request on OPO.pdf

Hello Kevin,

Attached please find our response to your request for clarification. Please let me know if you have any questions regarding my attached responses or on any other portion of our submission.

Thank you!

(b) (6)

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**Subject:** Hand-Out for Monday  
**Date:** Sat, 17 Dec 2011 18:52:33 -0500  
**From:** (b) (6) <(b) (6)>  
**To:** "Kevin Terry (WPRA)" <kevin.terry@gsa.gov>  
**Message-ID:** <385338EE03E10B499205385CD747D48B013523CC042A@TTMX.trumporg.com>  
**MD5:** de354f8a548e01256ded11a39dae22a3  
**Attachments:** 2011 12 17 OPO Presentation Hand Out - Final - Small Size.pdf

Hello Kevin,

I hope that you are having a good weekend. We have finalized our hand-out for Monday and it is attached to this email. I was hoping to get your help in sending to the reviewers at your earliest convenience. I think that it will be very beneficial to the Q & A if the reviewers have had a chance to review and have the opportunity to ask questions on the items that are still unclear to them.

I also wanted to note one of the items in the presentation. Colony previously provided a reference letter from the FDIC (I believe that you and (b) (6) discussed earlier this week) and two bank references as part of our RFP response. We understand from the comments that the reviewers would like three more reference letters. With the holiday coming up and only 3 business days to get the letters, Colony was unable to obtain these in time to go into the presentation. They will be sending separately with a goal of getting them to you by Wednesday when I believe you are finishing the in-person presentations. I hope this is okay for you.

I look forward to seeing you on Monday.

Best,

(b) (6)

PS. The attached can be most easily read if printed on 11x17 paper.

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